

**RETURN ELECTRONICALLY SUBMITTED REQUESTS FOR INFORMATION TO:**



Susan Geyer at  
[susan.geyer@okhca.org](mailto:susan.geyer@okhca.org)



**Issue Date: 03/07/2018**

**Closing Date: 04/18/2018**

**General Respondent Information:**

Respondent Name\_\_\_\_\_

Respondent Physical Address\_\_\_\_\_

City\_\_\_\_\_ State\_\_\_\_\_ Zip Code\_\_\_\_\_

Respondent Contact Person/Title\_\_\_\_\_

Phone Number & Area Code\_\_\_\_\_ Fax Number & Area Code\_\_\_\_\_

E-mail Address\_\_\_\_\_ Website Address\_\_\_\_\_

Notes:

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**Oklahoma Health Care Authority  
REQUEST FOR INFORMATION  
FOR ADULT OUTPATIENT LAB/RADIOLOGY SERVICES LIMITATIONS**

**SECTION I: GENERAL INFORMATION**

1.1 ANNOUNCEMENT

The Oklahoma Health Care Authority (hereinafter OHCA) is the state agency that administers the Oklahoma Medicaid Program, known as SoonerCare. The OHCA is issuing this Request for Information to request information and potential demonstrations from subject matter experts regarding dollar caps on services for adult laboratory, radiology and select machine testing services.

1.2 OBJECTIVES

OHCA's major objectives for exploring caps on services for adult laboratory, radiology and select machine testing services are as follows:

1. Reduce inappropriate testing within lab, radiology, and certain machine testing services.
2. Ensure medical necessity of the services being provided
3. Produce a significant increase in OHCA staff capacity
4. Increase member accountability for care provided through education efforts.

1.3 POINT OF CONTACT

This RFI is issued by OHCA and OHCA is the sole point of contact from the date of release of this RFI through the closing date as follows:

Oklahoma Health Care Authority  
4345 N. Lincoln Blvd.  
Oklahoma City, OK 73105  
Attention: Susan Geyer  
Phone (405) 522-7199  
E-mail: [susan.geyer@okhca.org](mailto:susan.geyer@okhca.org)

1.4 RFI TIMETABLE *(All dates are estimates and subject to change)*

RFI available on OHCA website	March 7, 2018
All Respondent questions due	March 21, 2018
Answers posted on OHCA website	April 4, 2018
RFI Responses due	April 18, 2018
Potential Demonstrations	May 7 <sup>th</sup> and 10 <sup>th</sup> , 2018

1.5 RFI CLOSING DATE

- A. Responses submitted in accordance with this RFI must be received by OHCA no later than **3:00PM Central Time (CT) on April 18, 2018**. Responses should be emailed to the Point of Contact in Section 1.3. Responses received after the

- closing time and date will not be accepted.
- B. After reviewing submissions, OHCA may invite some or all Respondents to demonstrate their Care Coordination models at OHCA's offices in Oklahoma City.

## **SECTION II: BACKGROUND**

### 2.1 OKLAHOMA HEALTH CARE AUTHORITY

OHCA is the sole state agency that administers SoonerCare. Medicaid is a federal and state entitlement program that provides funding for medical benefits to low-income individuals who have inadequate or no health insurance coverage. Medicaid guarantees coverage for basic health and long-term care services based upon financial, categorical, and/or resource eligibility. Created as Title XIX of the Social Security Act in 1965, Medicaid is administered at the federal level by the Centers for Medicare and Medicaid Services (hereinafter CMS) within the Department of Health and Human Services (HHS). CMS establishes and monitors certain requirements concerning funding, eligibility standards and quality and scope of medical services. States have the flexibility to determine some aspects of their own programs, such as setting provider reimbursement rates and the broadening of the eligibility requirements and benefits offered within certain federal parameters.

### 2.2 Population

A total of 107,895 SoonerCare members age 21 years or older had a lab or x-ray paid claim in SFY2017, after applying exclusions. The exclusions included the following: lab and radiology claims with a place of service in an inpatient hospital or emergency department with a professional component; and MRI and MRA claims; heart catheter claims; family planning labs; and lab and x-ray claims with a malignant neoplasm diagnosis, HIV diagnosis, renal failure diagnosis or obstetrics diagnosis; and family planning labs.

## **SECTION III: RFI INFORMATION AND QUESTIONS**

### 3.1 RFI INFORMATION

OHCA is considering contracting with a vendor to place a dollar cap on services for adult laboratory, radiology, and select machine testing services.

A. An example of this cap is:

1. Placing a \$500 limit on adult laboratory, radiology, and select machine testing services.
2. Any claims beyond that limit will require a review of the extension of benefits and will be paid if medically necessary.
3. If the limit is exceeded and the claim includes clinical documentation, it will suspend and be placed in a vendor review bucket for a benefit review.
4. If the cap is exceeded and no clinical is attached to the claim, it will be denied until the provider submits an extension of benefits request including clinical documentation.
5. Once clinical documentation is submitted, it will then be routed to the vendor review bucket for review for appropriateness.

6. A claim that will place member over the \$500 cap, will be paid up to the limit with the remainder of the claim amount to be sent for an extension of benefits review.
- B. OHCA contracts with DXC, formerly HP, to provide a custom-built Medicaid Management Information System (MMIS). OHCA would prefer that vendors work in our current system for real-time updates.

### 3.2 POTENTIAL SCOPE OF WORK

Respondents are asked to propose a model for Oklahoma Adult SoonerCare members capping the dollar amount spent on laboratory, radiology and select machine testing services according to the outline below:

- A. High-Level description of the recommended service limitation model
  1. Describe the Respondents chosen model including reason for selecting the model
  2. Describe how the model addresses the needs of the OHCA.
  3. Explain Respondents approach for implementation of the model
  4. Describe your experience with different models, and what was found to be more effective.
  5. Discuss how you would structure the cap on services, including the dollar amount whether higher or lower, or if you would look for a different indicator based on claims data rather than dollar amount to structure the program.
  6. Discuss whether you would be able to use OHCA's existing MMIS data corrections system to provide the model, or if not, discuss why it would be more effective for the state to use your system.
  7. Describe your system's capabilities to streamline this process, and any factors that would reduce the manual aspect of claim review.
- B. State Payment Structure
  1. Explain what reimbursement model is recommended.
  2. Explain how payments are made by the state to the party(s) responsible for the objectives of the recommended model.
    - a. Methodology
    - b. Assumptions
    - c. Constraints
  3. Describe cost impacts of using the OHCA MMIS data corrections system verses using your existing system.
- C. Impact of Model
  1. Explain estimated implementation costs and anticipated savings, for the first five years of an implementation of your model.
    - a. Methodology
    - b. Assumptions
    - c. Constraints
- D. Data Management
  1. How does your model provide for efficient management of data?
- E. Anticipated Overarching Timelines
  1. Development
  2. Transition/Readiness Activities

F. Market Feasibility

Provide considerations, observations and potential opportunities and/or threats related to:

1. Environmental conditions
2. Conditions unique to the Oklahoma market
3. Conditions not unique to the Oklahoma market
4. Availability and range of community resources
5. Existing and Proposed Federal regulation(s)

**SECTION IV: RESPONSES**

4.1 RESPONSE FORMAT

- A. Respondents are encouraged to provide all requested information to ensure that their response is most useful to OHCA.
- B. Respondents must complete the Cover Page available on the OHCA website with this RFI.
- C. The entire Scope of Work response (As listed in Section 3.2) will not exceed a 30 page limit. Any items over the 30 pages will not be reviewed.

4.2 COST OF PREPARING RESPONSES

- A. All costs incurred by the Respondent for response preparation and participation in this informative process will be the sole responsibility of the Respondent. The State will not reimburse any Respondent for any such costs.
- B. The State reserves the right to withdraw the RFI at any time during this process. Issuance of this RFI in no way obligates the State to award or issue a contract or to pay any costs incurred by any Respondent as a result of such a withdrawal.

4.3 RETENTION OF RESPONSES

- A. Unless otherwise specified in the Oklahoma Open Records Act, Central Purchasing Act, or other applicable law, documents and information a respondent submits are public records and subject to disclosure.
- B. No requests for information to be marked proprietary or confidential will be accepted.

**SECTION V: VENDOR PRESENTATIONS**

- A. Based on RFI responses, OHCA reserves the right to invite some Respondents to make oral presentations about their programs, capabilities, and approaches to OHCA staff. OHCA may also request telephone interviews with key personnel at the Respondent's organization in addition to or in lieu of a presentation.
- B. Only Respondents who submit complete responses by April 18, 2018 will be considered for presentations. OHCA appreciates all responses and may review incomplete responses or those received after the deadline at its discretion.